5 WAYS TO MAKE YOUR
LIGHTNING TRANSITION EASIER

TO MAXIMIZE RESULTS AND ACCELERATE YOUR TRANSITION WE RECOMMEND FOLLOWING THESE BEST PRACTICES
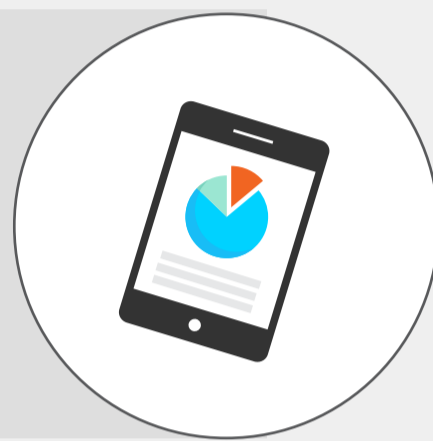
1 BUILD A STRATEGIC PLAN

- Address your desired business outcomes
- Set deliverable timelines

SECURE EXECUTIVE SPONSORSHIP 2

- Choose an executive ally that will support the transition with visibility and resources
- Speak their language by presenting them with benefits, business outcomes, and ROI

3 DEVELOP AN IMPACT MAP

- Identify user groups that will be impacted and how
- Prioritize the transition based on your desired business outcomes

PARTNER WITH A MIGRATION EXPERT 4

- Compile a list of consulting partners
- Choose a consultant with a proven track record of helping organizations like yours

5 LEVERAGE PROVEN TECHNOLOGY THAT ENABLES FEATURE GAP WORKAROUNDS

- Migrating doesn't require recreating custom objects and workflows
- Technology makes transitioning easier by enabling you to keep your workflow processes, saving time, and costly implementation

5 LIGHTNING READINESS RISKS RESOLVED WITH GRIDBUDDY

All-in-one, multi-object business process experience

Related lists and multi-object capabilities

Lookup filters

Product Schedules

Sales Command Center

To Learn More

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