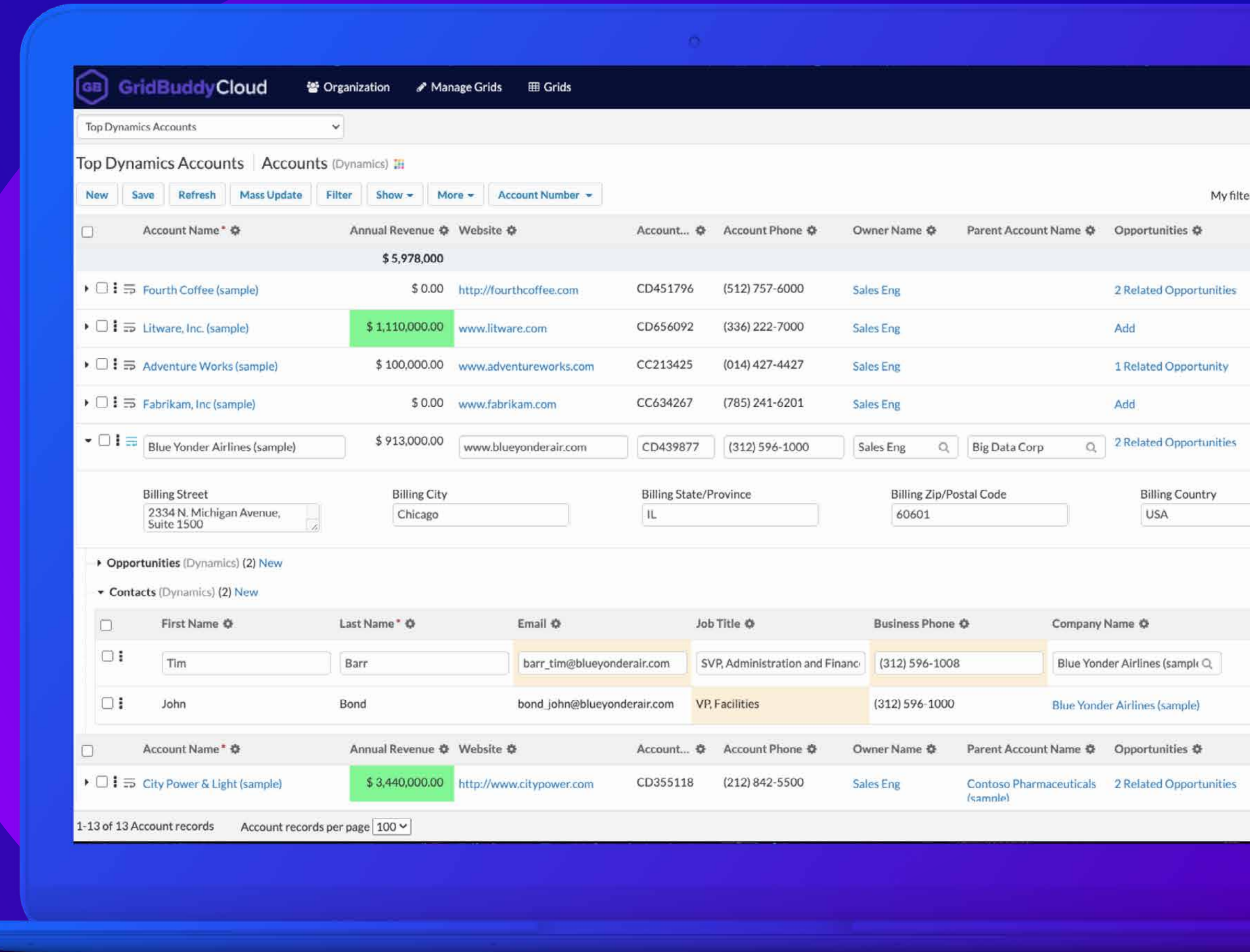




GridBuddy Cloud for Dynamics 365

Boost your company's productivity and data-driven intelligence.



Data in One Actionable View

For businesses relying on Dynamics 365, GridBuddy Cloud simplifies the navigation of Dynamics data with a more intuitive, consumer-grade interface. By combining records from multiple tables, or even multiple environments, into one editable, spreadsheet-style view, GridBuddy Cloud provides a workspace designed for users to manage data quickly and accurately.

Unlike the native Dynamics layout, the GridBuddy Cloud grid-based interface integrates all the data your teams need into one actionable view so you can increase productivity, improve data quality, and foster accurate data entry to generate reliable reports.

“If you want to accelerate the productivity of your teams, you need GridBuddy Cloud.”

— **Steven Cox**, Manager of Global Sales Tools Strategy, NetApp

Key Benefits:

Increased productivity with less effort

Reduce the noise in your CRM by bringing only the tables and fields users rely on into workspaces configured for their specific job function.

Faster data navigation

Stop opening multiple browsers to work with data across tables and have all the information you need in one actionable grid-based view.

Timely and accurate updates from the field

Provide an end user experience that gets customer interactions logged cleanly as they occur.

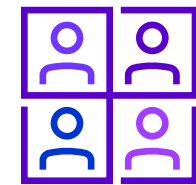
Agile business process implementations

Administer your team’s grid views to alert users of new data they need to provide for business processes to be successful.

Reliable data for decision-makers

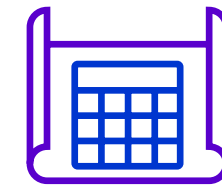
Have a more competitive business by giving leadership accurate, up-to-date information.

What GridBuddy Cloud Delivers



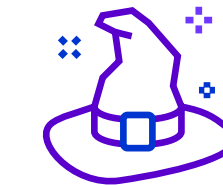
Role-based Workspaces

Create a collection of grids to expedite the day-to-day for each Dynamics 365 user by showing only the records and fields they need.



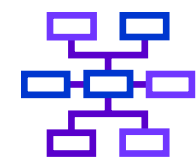
ReadyGrids

Get started with out-of-the-box grids addressing key use cases for sales, support, and operations.



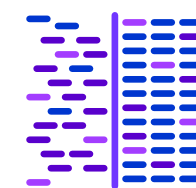
Grid Wizard

Configure and deploy custom grids for specific users, use cases, and business processes.



Multi-Table Architecture

Display fields from multiple related or unrelated tables in one grid view that supports individual or en masse inline editing of records.



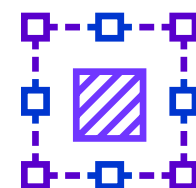
Conditional Formatting

Use criteria-based field color coding to highlight important dates, new business processes, and missing data.



Advanced, Editable Reporting

Run reports on specific records and tables and make modifications to the data returned in the same report view.



Multiple Environments

Query data from multiple sources and get a more informed view of customers and prospects even when their information lives in different environments.



No More Rushed Data Migrations

Migrate data when it's best for the business and without interrupting end users by being able to work with records from multiple source systems in one unified space.



Businesses run better and grow faster with trustworthy data. Tens of thousands of organizations rely on Validity solutions – including Everest, DemandTools, BriteVerify, Trust Assessments, and GridBuddy Cloud – to target, contact, engage, and retain customers effectively. Marketing, sales, and customer success teams worldwide trust Validity solutions to help them create smarter campaigns, generate leads, drive response, and increase revenue. For more information visit validity.com and connect with us on [LinkedIn](#) and [Twitter](#).

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